

【2023年8月】北京傲枫宠物用品有限公司——门店报价单（不含税）

| 序号 | 产品名称    | 图片                                                                                  | 产品规格   | 订货箱规   | 门店价格  | 划线价    | 建议零售价  | 备注 |
|----|---------|-------------------------------------------------------------------------------------|--------|--------|-------|--------|--------|----|
| 1  | 鸡肉薄脆    |    | 45g/袋  | 100袋/箱 | ¥9.90 | ¥25.60 | ¥19.90 |    |
| 2  | 香椰脆鸡肉   |    | 90g/袋  | 100袋/箱 | ¥9.90 | ¥25.60 | ¥19.90 |    |
| 3  | 芝士牛扭圈   |   | 100g/袋 | 100袋/箱 | ¥9.90 | ¥25.60 | ¥19.90 |    |
| 4  | 烘干猪宝    |  | 40g/袋  | 100袋/箱 | ¥9.90 | ¥25.60 | ¥19.90 |    |
| 5  | 烘干鸡小胸   |  | 80g/袋  | 100袋/箱 | ¥9.90 | ¥25.60 | ¥19.90 |    |
| 6  | 烘干鸡肉绕苹果 |  | 100g/袋 | 100袋/箱 | ¥9.90 | ¥25.60 | ¥19.90 |    |
| 7  | 烘干鸡肉绕甘薯 |  | 126g/袋 | 100袋/箱 | ¥9.90 | ¥25.60 | ¥19.90 |    |

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|----|----------|-------------------------------------------------------------------------------------|----------|--------|----------|----------|----------|----------------|
| 8  | 鸭肉黄金蛋    |    | 80g/袋    | 100袋/箱 | ¥ 9.90   | ¥ 25.60  | ¥ 19.90  |                |
| 9  | 烘干大片鸡胸   |    | 100g/袋   | 50包/箱  | ¥ 15.50  | ¥ 35.00  | ¥ 35.00  |                |
| 10 | 烘干大片鸭胸   |    | 100g/袋   | 50包/箱  | ¥ 17.50  | ¥ 35.00  | ¥ 35.00  |                |
| 11 | 烘干大片奶酪鸡胸 |   | 100g/袋   | 50包/箱  | ¥ 20.00  | ¥ 36.00  | ¥ 36.00  |                |
| 12 | 烘干大片鸡胸   |  | 371g/袋   | 10包/箱  | ¥ 56.00  | ¥ 138.00 | ¥ 118.00 | 100包混批<br>10送1 |
| 13 | 烘干大片鸭胸   |  | 371g/袋   | 10包/箱  | ¥ 65.00  | ¥ 158.00 | ¥ 126.00 |                |
| 14 | 鸡肉绕甘薯    |  | 1.18kg/袋 | 10包/箱  | ¥ 99.00  | ¥ 218.00 | ¥ 156.00 |                |
| 15 | 鸡肉绕苹果    |  | 928g/袋   | 10包/箱  | ¥ 108.00 | ¥ 218.00 | ¥ 165.00 |                |

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|----|--------|-------------------------------------------------------------------------------------|--------|-------|---------|---------|---------|--|
| 16 | 冻干多春鱼  |    | 50g/罐  | 60罐/箱 | ¥ 32.50 | ¥ 59.00 | ¥ 59.00 |  |
| 17 | 冻干金枪鱼粒 |    | 68g/罐  | 90罐/箱 | ¥ 26.50 | ¥ 48.00 | ¥ 48.00 |  |
| 18 | 冻干鸡胸粒  |    | 65g/罐  | 90罐/箱 | ¥ 15.50 | ¥ 28.00 | ¥ 28.00 |  |
| 19 | 冻干鸭胸粒  |   | 58g/罐  | 90罐/箱 | ¥ 15.50 | ¥ 28.00 | ¥ 28.00 |  |
| 20 | 冻干鸡心   |  | 60g/罐  | 90罐/箱 | ¥ 21.00 | ¥ 38.00 | ¥ 38.00 |  |
| 21 | 冻干鸡肝粒  |  | 78g/罐  | 90罐/箱 | ¥ 15.50 | ¥ 28.00 | ¥ 28.00 |  |
| 22 | 冻干牛肉粒  |  | 68g/罐  | 90罐/箱 | ¥ 37.50 | ¥ 68.00 | ¥ 68.00 |  |
| 23 | 冻干鹌鹑蛋黄 |  | 128g/罐 | 90罐/箱 | ¥ 32.00 | ¥ 58.00 | ¥ 58.00 |  |

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| 24 | 冻干快乐桶      |    | 100g/罐   | 60罐/箱  | ¥ 26.50  | ¥ 48.00  | ¥ 48.00  |  |
| 25 | 冻干一口小奶酪    |    | 40g/罐    | 108罐/箱 | ¥ 9.90   | ¥ 19.90  | ¥ 19.90  |  |
| 26 | 冻干酸奶块（原味）  |    | 36g/盒    | 36盒/箱  | ¥ 17.50  | ¥ 32.00  | ¥ 32.00  |  |
| 27 | 冻干酸奶块（黄桃味） |   | 36g/盒    | 36盒/箱  | ¥ 17.50  | ¥ 32.00  | ¥ 32.00  |  |
| 28 | 冻干酸奶块（蓝莓味） |  | 36g/盒    | 36盒/箱  | ¥ 17.50  | ¥ 32.00  | ¥ 32.00  |  |
| 29 | 冻干全家福寿司    |  | 60g/罐    | 60罐/箱  | ¥ 18.50  | ¥ 32.00  | ¥ 32.00  |  |
| 30 | 冻干爪爪       |  | 5g*10/袋  | 100串/箱 | ¥ 16.50  | ¥ 29.90  | ¥ 29.90  |  |
| 31 | 黄金A+B狗粮    |  | 1.65kg/盒 |        | ¥ 102.00 | ¥ 188.00 | ¥ 188.00 |  |

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|----|---------|-----------------------------------------------------------------------------------|---------|--|----------|----------|----------|--|
| 32 | 黄金A+B狗粮 |  | 5.5kg/盒 |  | ¥ 295.00 | ¥ 538.00 | ¥ 538.00 |  |
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